

Natural Pest Controls 8864 Little Creek Drive Orangevale, CA 95662 916-726-0855 1-800-873-1252 Fax 916-726-0174 www.NaturalPestControls.net www.natpestco.com

We've got it all! Lady Bugs, Praying Mantises, Composting Red Worms and Nematodes are in stock now!



Dear Master Nursery Member,

Thank you for taking your time to review this information about our Lady Bugs, Praying Mantis Eggs, and other Beneficials.

The Ladybugs come 1,500+/pk, 20 packages or more \$6.00 per package. Praying Mantis Eggs (approx. 200/Egg case) with a shipment of Lady Bugs are \$5.00 each, plus a freight maximum of \$20 on the West Coast. Freight for east of the Rockies is approximately \$1.00 per package plus \$15.00 on the Lady Bugs. Praying Mantis Eggs when shipped with Lady Bugs do not add to freight cost as they do not add significant weight or volume.

They are always shipped to arrive in 2-3 days. 2 day air is more expensive than ground service we can offer on the West Coast.

The other items we have available are shipped from other parts of the USA and freight is calculated by the shipper.

Central Billing is available through NNBA, True Value, Master Nursery Garden Centers, and United Garden Centers. Natural Pest Controls also accepts Credit Cards.

Thank You,

Jeff Hadden

About our company:

Natural Pest Controls has been in business since 1971. We are located in Orangevale, California, east of Sacramento, in the very center of the Sierra Nevada Foothills. These foothills are the historic nesting grounds of 95% of all of the Lady Bugs which gather after their major breeding time in the spring in the Great Central Valley of California. This allows us to purchase or gather the Lady Bugs in small or large quantities, then get them into refrigeration rapidly, much quicker than those companies that are not located this close to the center of these Sierra Nevada Foothills nesting sites. We have the Lady Bugs in larger quantities and in better condition than Lady Bugs that have traveled 100-400 miles before they are put into other company's refrigeration. This should allow the Lady Bugs we ship to you to last longer than those that have traveled a long way before they are packaged and shipped to you. Natural Pest Controls offers these Lady Bugs in clear polyethylene net bags and in hard one pint clear cups (50 cents more). Over the years we have discovered that the fluffy polyethylene net bags we ship these Lady Bugs in are far better for them at every point than any cup or non fluffy bag might be. The fluffy net bag allows for great air circulation during transit and at your store. It also allows you and your customers to water them without fear of drowning them. We place a couple of raisins in the package as a food source that is safe for your customers' children.

The Praying Mantis Eggs (200-300 per egg case) are packaged (1 per package) in a different polyethylene net tube with spreadable netting to $\frac{1}{2}$ inch. This allows your customer to attach this package to a twig or hook in the garden, nothing extra for the customer to do. This $\frac{1}{2}$ inch mesh also allows the baby Praying Mantises to crawl out of the packages when they hatch.

Both net packages are labeled with paper which is tear and water resistant. They are bar coded with brief instructions for your customer. There is a reference to our web site for additional information.

Free laminated display cards (5" x 7") are available with shipments upon request.



A 28" high display is also available for \$45.00.

PLEASE DO NOT THROW AWAY THE DISPLAY!! SAVE IT FOR NEXT SEASON OR RETURN TO NATURAL PEST CONTROLS BY CALLING UPS AT 1-800-PICK-UPS AND GIVING THEM THIS UPS#: 950-805 For more information, contact Jeff Hadden at 916-726-0855 or jhadden@surewest.net

art work Advertising



NATURAL PEST CONTROLS 916-726-0855

"IMPORTANT INSTRUCTIONS"

ALL OF OUR PRODUCTS ARE PERISHABLE AND ARE BEST KEPT REFRIGERATED FOR LONGEST SHELF LIFE. THE LADY BUGS, WHICH ARE SHIPPED THROUGH MAY, WE CALL "WINTER" LADY BUGS. WE COLLECT THEM IN WINTER AND THEY SHOULD LIVE AT LEAST THROUGH MAY, WHEN PROPERLY REFRIGERATED. LIGHT WATERING USUALLY HELPS SURVIVAL. PLACE ONLY A SMALL NUMBER OF PACKAGES OUT FOR DISPLAY AND SALE AT A TIME. 1-2 DAYS WORTH.

THE NEW CROP OF "SUMMER" LADY BUGS ARRIVES IN THEIR MOUNTAIN NESTING SITES IN LATE MAY OR EARLY JUNE. THEY HAVE AS MUCH AS 70 PERCENT STORED BODY FAT BY WEIGHT. THIS STORED FAT IS SO THAT THEY CAN SURVIVE THROUGH NEXT SPRING WITH SOME WATER AS THEY GO INTO "DIAPAUSE" WHICH IS SIMILAR TO HIBERNATION.

THE PRAYING MANTISES LAY THEIR EGGS (CLUSTERS) IN THE LAST HOT SPELLS OF FALL, THEN THEY DIE. THIS IS THE ONLY WAY THAT THEY SURVIVE THROUGH THE WINTER IN TEMPERATE REGIONS. IF THEY ARE REFRIGERATED, THEY WILL REMAIN DORMANT FOR A VERY LONG TIME. WHEN PLACED IN WARM TEMPERATURES (90 DEGREES +) THEY WILL USUALLY HATCH IN 21 DAYS.

BENEFICIAL NEMATODES IN THE "SCAN MASK" CUPS WITH 7 MILLION/CUP ARE FORMULATED TO LAST UP TO 24 MONTH, ALSO IN REFRIGERATION.

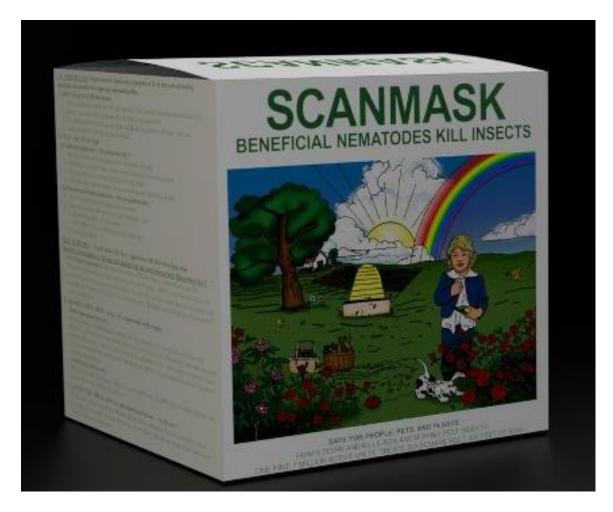
OTHER FORMULATONS OF BENEFICIAL NEMATODES ARE AVAILABLE IN MUCH LARGER QUANTITIES, WITHOUT MUCH FOOD. THESE ARE FOR IMMEDIATE USE IN DRIP APPLICATIONS OR SPRAYING. THEY DO NOT COME WITH MUCH FOOD SO THEY SHOULD BE USED AS SOON AS POSSIBLE AND SHOULD BE REFRIGERATED UNTIL USED.

OTHER BENEFICIALS ARE ALSO AVAILABLE AT www.naturalpestcontrols.net

CLEAR CUPS with water and air holes 1,500-1,800 ct \$6.50 with 20 or more per shipment. PVC SIGN 12 x 16 inch \$25.00 OR FREE WITH \$500.00 ORDER. Back of sign has 1,000 + words about the products. STICKUM labels also available for refrigerators same price.



Lawn and Garden Scanmask is a natural biological insecticide, a great alternative to using traditional pesticides! It is completely safe for people, pets, and plants. Scanmask contains the beneficial nematodes *Steinernema feltiae*, which are microscopic round worms that hunt down and kill pest insects. Over 230 pest insects are susceptible to Scanmask. Lawn and Garden Scanmask contains 10 million nematodes packaged in pint containers. The solid formulation allows for easy application by hand. When refrigerated, Lawn and Garden Scanmask has a shelf life of 20 months.



Some of the most common pests susceptible to Scanmask include (but are not limited to):

Black Vine Weevils Codling Moth Larvae Cucumber Beetles Flea Larvae Fungus Gnat Larvae Gypsy Moth Larvae Iris borers Japanese beetle grubs Onion Maggots Raspberry Crown Borers Strawberry Weevils White Grubs NATURAL PEST CONTROLS 8864 Little Creek Drive Orangevale, CA 95662 Phone: (916) 726-0855 (7 days/week) Fax: (916) 726-0174 (24 hours) Toll free: (800) 873-1252

ORDER FORM

Customer/Account#		
Name	Date	
Address		
City		Zip
Phone	Fax	÷.
Ordered By		
Bill to: (Circle) Same address Master Nursery	True Service Unit	ed Garden NNBA
Or different billing address		
Card Number	Exp. Date	Code
ITEM Quantities/box	No. of boxes 7	fotal Unit Cost Total
<u>x</u>		
Lady Bugs In Mesh Bags circle <u>1500/bag @</u> \$6.00 25 40 50 60		4
Lady Bugs In Clear Cups		
1500/cup @\$6.50 Praying Mantis Eggs		
\$5.00 ea (200-300/cluster)		
Red Composting/Fishing Worms 50/cup	e la companya de la c	\$5.00 ea
Jumbo Worms (up to 7") 12/cup		\$5.00 ea
Display Stand		\$45.00
Display Card		No cost w/order
Other Item		
	Freight: gr	ound 2 nd day air or express
		Subtotal:
. 1 Order Form		Total:
www.natpestco.com email: jhadden @surewe	est.net	

	NATURAL PEST CONTR 8864 Little Creek Drive Orangevale, CA 95662 E: (916) 726-0855 FAX: (91			
WHOLESALE PRICES Predators & Other Beneficial Insects/Products				
DESCRIPTION	PRICE	FREIGHT COST		
LADY BUGS (1500 / Pk.)	\$6.00 bags, \$6.50 cups 25 minimum for this price	Price to be determined		
LADY BUGS—GALLON (70,000+) LADY BUGS—1/2 GALLON (35,000)	\$175 \$100.00	TO BE DETERMINED wt., zone; priority, express or ground		
PRAYING MANTIS EGGS \$5.00 ea. (w/Lady Bug Order)				
GREEN LACEWINGS Chrysopa Carna PREDATORY MITES	\$40.00/5,000 (10,000 min \$15.00/1,000 (Either orde \$80.00/4,000			
		Order MonWed. Fed Ex 2-days Some have 5,000 min.		
WHITE FLY PARASITES	\$50.00/3,000	\$35.00		
MEALYBUG DESTROYER Cryptolaemus Montromzieri	\$25.00/25 Adults	\$25.00		
FLY PARASITES	\$40.00/10,000	\$25.00		
(Assorted Species) (To treat up to 10 BENEFICIAL NEMATODES	large animals) \$252.00/20 pints	\$55.00 East, \$85 Midwest, \$100 West		
TRICHOGRAMMA Moth Egg Parasites	\$ 4 0.00/40,000 \$65.00/120,000	\$30.00		
MOSQUITO DUNKS (6/card) Bacteria that kills mosquito larv	\$95.00/case (12 cards) e \$10.00/card - 6 dunks	To be determined		
MOSQUITO FISH	\$25.00/25min.	\$ Overnight express		
NOLO BAIT (grasshoppers)	\$230/case of 12 (1 LB)) \$15.00		
RED WORMS (by pound) \$45.00 (800-1000) (1 week notice) To be determined				
(Call for availability of cups) \$5.00 (50/cup) (1 week notice) To be determined				

*Net bags recommended for display temperatures over 85 degrees. All special orders must be made on Mon.-Wed. or we will ship the following Monday. (Visa, MC, Discover, AMEX, Debit, check accepted) Website: www.Natpestco.com

Natural Pest Controls Beneficials

Genenal Catalogue